

Red Hat Announces Winners of Red Hat North American Partner Awards

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Commercial and public sector recipients honored for delivering innovative open source solutions to customers

ORLANDO, Fla.--(BUSINESS WIRE)-- Red Hat North America Partner Conference - Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced the winners of its annual Red Hat North American Partner Awards. The winners were announced last night at an event held during the Red Hat North American Partner Conference in Orlando, Fla.

The recipients were honored for their work in the commercial and public sector channels and were chosen based on their ability to successfully deliver innovative open source solutions to customers. Honorees were recognized for outstanding performance in 2014 across several categories, including Partner of the Year; Distribution Partner of the Year; High Volume Partner of the Year; System Integrator Partner of the Year; Cloud Partner of the Year; Catalyst Partner of the Year; Middleware Partner of the Year; Rising Star Partner of the Year; and Innovation Partner of the Year.

The winners of the Red Hat North American Partner Awards are:

Partner of the Year

Honoring the partner that experienced the greatest growth and had the most significant impact on Red Hat's business.

Commercial: IBM Global Technology Services

Public Sector: DLT Solutions

Distribution Partner of the Year

Honoring the partner whose distributorships enabled exceptional sales growth of Red Hat solutions.

Commercial: Ingram Micro

Public Sector: Carahsoft Technology Corp.

High Volume Partner of the Year

Honoring the Red Hat partner that has demonstrated the highest level of commitment through their engagement and investment with Red Hat.

Commercial: CDW

System Integrator Partner of the Year

Honoring a partner whose system integrator capabilities have enabled exceptional integration of Red Hat solutions.

Commercial: Tata Consultancy Services

Public Sector: HP Enterprise Services

Cloud Partner of the Year

Honoring a partner whose collaboration has enabled exceptional cloud adoption for Red Hat.

Commercial: Rackspace

Catalyst Partner of the Year

Honoring a Red Hat partner with the greatest success in delivering total solutions to customers through unique partnerships with Red Hat and other ecosystem partners.

Public Sector: World Wide Technology, Inc.

Middleware Partner of the Year

Honoring a Red Hat partner whose collaboration has enabled exceptional middleware growth for Red Hat.

Commercial (Sales Achievement Category): Shadow-Soft

Rising Star Partner of the Year

Honoring a Red Hat partner whose collaboration with Red Hat has enabled exceptional growth over the past year.

Commercial: Nexus, a Dimension Data Company

Innovation Partner of the Year

Honoring a Red Hat partner whose collaboration with Red Hat has enabled innovative opportunities over the past year.

Commercial: CA Technologies

Supporting Quotes

Mark Enzweiler, senior vice president, Global Channel Sales and Alliances, Red Hat

"Our partners are an integral component to Red Hat's success, and we're thrilled to be able to recognize them through our Red Hat North American Partner Awards. We value our relationships with our channel partners, and applaud their efforts in bringing Red Hat's products to market. We also look forward to continuing to work with all of our partners so that their customers can benefit from Red Hat's solutions."

D. Robert Martin, vice president, North American Partner Sales, Red Hat

"From platform to cloud solutions and beyond, our partners have proven invaluable in selling Red Hat's open source solutions to organizations throughout North America. They've been able to successfully adapt their sales processes to address the ever-changing needs of IT. The Red Hat North American Partner Awards are our way of saying 'thank you.'"

Additional Resources

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About Red Hat, Inc.

Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to

do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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